Legal Week

Private Client Forum Europe

PRINCIPAL SPONSOR

BARCLAYS WEALTH

11-13 November 2010
Villa d'Este
Lake Como, Italy

Conference programme

Wealth on the move

An incisive*media* event
incisive-events.com

www.privateclientforumeurope.com

Welcome

Money is on the move, making it more complex for private client lawyers to advise on the structuring and retention of wealth. Chaired by Henry Christensen III, *Legal Week Private Client Forum Europe* will equip senior private client lawyers from around the world with practical advice on how best to counsel high net worth individuals in a new economic and regulatory era.

Now in its eighth year, *Legal Week Private Client Forum Europe* is firmly established as the leading event for senior private client lawyers. This year's conference features a keynote speech on political risk by Chip Poncy from the US Treasury Department, a management workshop led by Claire Maurice, senior partner of Maurice Turnor Gardner and a roleplay led by Shân Warnock-Smith QC. Throughout the conference there will be a series of panel debates and breakout sessions that address key issues associated with the globalisation of private wealth. Panel discussions include: 'Where's the new money'; 'Arrivals and departures – practical requirements for leaving one country and going to another'; and 'Low tax – the way forward?' – a look at how both onshore and offshore jurisdictions are competing to attract private wealth.

The conference will also feature a series of more intimate breakout sessions that will take advantage of this forum's unique ability to bring together the world's best private client lawyers in one place to discuss the latest developments in private client law and practice. Networking is a key feature of this conference, which takes place over three days at the famous Villa d'Este hotel on the shores of Lake Como.

John Malpas
Editor-in-chief & publisher, *Legal Week*

Who should attend?

- Heads of private client departments
- Managing partners
- Boutique private client partners/firms
- Family and matrimonial lawyers
- Private client specialists
- Lawyers and advisers to (U)HNW
- Family business lawyers

Benefits of attending

- Learn and share knowledge on current issues affecting the private client sector
- World-class conference programme delivered by leading practitioners
- Participate in interactive focus groups and panel debates
- Network with leading private client lawyers from around the world
- Gain 11 CPD points

Speakers

CONFERENCE CHAIRMAN: **Henry Christensen III**, partner, McDermott Will & Emery, USA

Henry Christensen III is a member of the international law firm of McDermott Will & Emery, where he is the managing partner of their private clients practice group in New York City, and of their international private clients practice. He conducts an active worldwide practice advising clients in connection with their tax and estate planning and in tax and probate dispute work, and has an extensive international estate planning practice. He is the former chair of the International Committee of the American College of Trust and Estate Counsel (ACTEC) and is a Regent of ACTEC. He is the immediate past president of the International Academy of Estate and Trust Law (IAETL). He is an honours graduate of Yale College and Harvard Law School. Mr Christensen teaches courses in International Estate Planning in the graduate estate planning program at the University of Miami Law School and in the graduate tax program at New York University Law School. He has written and lectured widely on various tax and estate planning subjects, including at the Heckerling Institute, ALI-ABA, ACTEC, the IAETL and PLI. He is the author of the treatise, International Estate Planning, published by Matthew Bender & Co. (2d edition, Sept. 1999), updated annually.

KEYNOTE SPEAKERS:

Gbenga Oyebode, managing partner, Aluko & Oyebode, Nigeria

Chip Poncy, director, office of strategic policy, terrorist financing and financial crimes office, United States Department of the Treasury

Henk Potts, equity strategist, Barclays Wealth

SPEAKERS:

Olga Boltenko, partner, Withers Worldwide

Edward Buckland, partner, Bedell Group, Channel Islands

Jonathan Burt, managing director, Barclays Wealth UK

Laurent Chambaz, partner, UGGC & Associés, France

Sara Collins, head of trust and private client, Conyers Dill & Pearman, Cayman Islands

Jonathan Conder, head of private client, Macfarlanes, UK

Andrew De La Rosa, barrister, 5 Stone Buildings, UK & ICT Chambers, Cayman Islands

Martyn Gowar, partner, McDermott Will & Emery, UK

Miguel Jáuregui Rojas, chairman, Jáuregui, Navarrete y Nader, Mexico

James Johnston, head of private wealth, Bircham Dyson Bell, UK

Bill Knight, chairman, The Financial Reporting Review Panel, former senior partner, Simmons & Simmons UK

Ineke Koele, Koele PC, The Netherlands

Paolo Ludovici, partner, Maisto e Associati, Italy

Claire Maurice, senior partner, Maurice Turnor Gardner, UK

Dr. iur. Peter Marxer jun, partner, Marxer & Partner, Liechtenstein

Marnin Michaels, partner, Baker & McKenzie, Switzerland

Anthony Morton-Hooper, partner, Mishcon de Reya, UK

Duncan Osborne, partner, Osborne Helman Knebel & Deleery, USA

St John Robilliard, partner, Mourant Ozannes, Channel Islands

Bruce Ross, partner, Holland & Knight, USA

Joshua Rubenstein, co-managing partner, Katten Muchin Rosenman, USA

Simon Rylatt, partner, Boodle Hatfield, UK

Gubachan Singh, senior partner, tax and trusts, KhattarWong, Singapore

Paul Stibbard, joint head of wealth management, Baker & McKenzie, UK

Jean-Marc Tirard, partner, Tirard Naudin, France

Shân Warnock-Smith QC, 5 Stone Buildings, UK and ICT Chambers, Cayman Islands

Simon Weil, partner, Bircham Dyson Bell, UK

Basil Zirinis III, partner, Sullivan & Cromwell, USA

Private Client Forum Europe 2010: Wealth on the move

Money is on the move, making it more complex for private client lawyers to advise on the structuring and retention of wealth. This conference aims to equip senior private client lawyers from around the world with practical advice on how best to counsel high net worth individuals in a new economic and regulatory era.

13.50 **Chairman's welcome and opening remarks**
Henry Christensen III, partner, McDermott Will & Emery, USA

14.00 **Keynote: The global economy**
The global economy and the world's tax black hole: how are leading economies dealing with this unprecedented debt, and what effect is this having on macro-economic forecasts for the world's leading economies?
Henk Potts, equity strategist, Barclays Wealth

14.30 **Panel: Where's the new money?**
With a focus on emerging markets and new, long-term sources of wealth, this session will look at what makes wealth in Easten Europe, Latin America and Asia. It will also consider where the wealth created in these new markets is likely to move to, and which jurisdictions are likely to attract this wealth for investment and administration.
Chair: **Martyn Gowar**, partner, McDermott Will & Emery, UK
Olga Boltenko, partner, Withers Worldwide, UK
Miguel Jáuregui Rojas, chairman, Jáuregui, Navarrete y Nader, Mexico
Gurbachan Singh, senior partner, tax and trusts, KhattarWong, Singapore

15.15 **Coffee**

15.30 **Panel: Arrivals and departures – practical requirements for leaving one country and going to another**
This debate will cover issues including: the harmonisation of tax laws; risk and opportunities in high tax jurisdictions including the US and UK; the need to reconsider wealth holding structures before moving; and moving between common and civil law countries.
Chair: **Joshua Rubenstein**, co-managing partner, Katten Muchin Rosenman, USA
Jonathan Conder, head of private client, Macfarlanes, UK
Paolo Ludovici, partner, Maisto e Associati, Italy
Jonathan Burt, managing director, Barclays Wealth UK

16.15 Interactive focus groups

A. Changes to matrimonial regimes in the EU

Topics covered in this session will include a practical analysis of leading cases in EU jurisdictions, including Granatino and the treatment of men in divorce cases and changing UK attitudes to pre-nuptial agreements.

Laurent Chambaz, partner, UGGC & Associés, France
Simon Rylatt, partner, Boodle Hatfield, UK

B. Succession laws and cross-border estate planning

This litigation-focused session will address the complexities of dealing with assets and family members in multiple jurisdictions. This will be a litigation-focused session, targeted at estate planning specialists/non-litigators.

Sara Collins, head of trust and private client, Conyers Dill & Pearman, Cayman Islands
James Johnston, head of private wealth, Bircham Dyson Bell, UK
Simon Weil, partner, Bircham Dyson Bell, UK

C. Real estate structuring – avoiding pitfalls and sharing tips

Regions covered in this focus group will include Europe, the US, and Latin America. Issues covered will include structuring acquisitions and disposals, providing for succession where laws of situs and domicile differ and mitigating taxation.

Jean-Marc Tirard, partner, Tirard Naudin, France
Basil Zirinis III, partner, Sullivan & Cromwell, USA

17.30 Close of day one

19.30 Welcome dinner

08.50 Chairman's opening remarks

Henry Christensen III, partner, McDermott Will & Emery, USA

09.00 Keynote interview: Focus on Africa

While Africa still only accounts for a tiny proportion of the world's high net worth individuals, the number of wealthy people as a proportion of the population is growing more rapidly than in many other regions. The continent's potential for rapid growth and rich natural resources has also attracted significant amounts of foreign investment in recent years, not least from China. This keynote interview will explore Africa's undoubted potential as a source of private wealth as well as highlighting some of the risks associated with doing business there.

Gbenga Oyebode, managing partner, Aluko & Oyebode, Nigeria

09.30 Panel: Low tax – the way forward?

Onshore advisors are having to make strategic decisions about tax, as leading offshore jurisdictions adopt low tax rather than no-tax regimes. This session will look at selected offshore and onshore jurisdictions and how they have chosen to compete through their tax regimes. It will include case studies of jurisdictions that have successfully implemented low tax regimes and double taxation treaties. It will also include an update on changes to the UK tax regime, and suitable offshore structuring options.

Ineke Koele, Koele PC, The Netherlands
Duncan Osborne, partner, Osborne Helman Knebel & Deleery, USA
St John Robilliard, partner, Mourant Ozannes, Channel Islands

10.15 Coffee

10.45 Management workshop: Building a successful private client department or law firm

What will private client firms and practices look like in five years' time? Where is my practice heading, should I remain a single jurisdiction firm? Issues covered will include how to attract young lawyers to private client practice, new dynamics in private client practices (e.g. corporate lawyers moving into private client work), and how to source new business in the BRIC countries. Billing models will also be discussed - are the big firms too expensive, and how are the niche firms faring? Delegates will work in groups to discuss the topic and share tips.

Bill Knight, chairman, The Financial Reporting Review Panel, former senior partner, Simmons & Simmons, UK
Claire Maurice, senior partner, Maurice Turnor Gardner, UK
Anthony Morton-Hooper, head of families in dispute practice, Mishcon de Reya, UK

12.15 Interactive focus groups

A. Criminal enforcement and the United States

This session will provide an update on Justice Department actions, US taxes and reporting under the Foreign Account Tax Compliance Act. The practical applications of this legislation, which reaches well beyond the US' borders, will also be addressed.

Marnin Michaels, partner, Baker & McKenzie, Switzerland
Bruce Ross, partner, Holland & Knight, USA

B. Focus on the Middle East as a new money centre, and on the representation of clients from the region

This focus group will cover topics such as Sharia Law, the use of trusts in the Middle East, and issues important to clients from these countries.

Andrew De La Rosa, barrister, 5 Stone Buildings, UK & ICT Chambers, Cayman Islands
Paul Stibbard, joint head of wealth management, Baker & McKenzie, UK

C. Civil law foundations and other forms of ownership of property in multi-jurisdictional situations

How does a civil law foundation differ from a trust and is it better, or at least satisfactory, in many cases? This panel will compare the powers and duties of trustees to the powers and duties of foundation boards. The nature of "founder's rights" and the relative value of letters of wishes for trusts and civil law foundations will also be examined. Jurisdictions discussed will include the Channel Islands, The Netherlands, France, Italy and Liechtenstein.

Edward Buckland, partner, Bedell Group, Channel Islands
Dr. iur. Peter Marxer jun, partner, Marxer & Partner, Liechtenstein

13.30 Lunch

14.30 Afternoon activities

19.00 Cocktail reception

19.45 Gala Dinner (black tie)

09.30 Chairman's opening remarks
Henry Christensen III, partner, McDermott Will & Emery, USA

09.45 Keynote: Political risk
The views of the United States Treasury on the role of lawyers, private bankers and other intermediaries in the enforcement of anti-money laundering initiatives in the world today.
Chip Poncy, director, office of strategic policy, terrorist financing and financial crimes office, United States Department of the Treasury

10.30 Roleplay
An in-depth workshop, using a case study to explore current issues in trusts and trust alternatives and to address issues, including family governance, generational planning and asset protection. How do you deal with: a) loss of control of management of the family business when held in trust; b) divorce and trusts; c) fair treatment of different family members?
Shân Warnock-Smith QC, 5 Stone Buildings, UK and ICT Chambers, Cayman Islands

11.30 Coffee

11.50 Roleplay continued…

12.50 Chairman's closing remarks
Henry Christensen III, partner, McDermott Will & Emery, USA

13.00 Lunch

HOSTED BY

Legal Week

Legal Week is essential reading for business lawyers, offering clear reporting and hardhitting analysis of the biggest and most up-to-date news in the legal profession, as well as investigating the issues behind the stories from the UK and around the world.
Legal Week Events manages high-profile events, creating unrivalled programmes and networking opportunities while legalweek. com provides an indispensable online resource with daily news bulletins and an archive of over 27,000 news stories.

PRINCIPAL SPONSOR

BARCLAYS WEALTH

Barclays Wealth is a leading global wealth manager, and the UK's largest, with total client assets of £153.5bn, as at 30 June 2010. With offices in over 20 countries, Barclays Wealth focuses on private and intermediary clients worldwide, providing international and private banking, investment management, fiduciary services and brokerage.
Barclays is a major global financial services provider engaged in retail banking, credit cards, corporate banking, investment banking, wealth management and investment management services, with an extensive international presence in Europe, the Americas, Africa and Asia. With over 300 years of history and expertise in banking, Barclays operates in over 50 countries and employs approximately 147,000 people. Barclays moves, lends, invests and protects money for over 48 million customers and clients worldwide.
For further information about Barclays Wealth, please visit our website **www.barclayswealth.com**

SPONSORS

Bedell Group

Bircham Dyson Bell

Conyers Dill & Pearman

Frank Hirth

MOURANT OZANNES

RBC Wealth Management®

Smith & Williamson

vestrawealth

Legal Week

Private Client Forum Europe

11-13 November 2010
Villa d'Este
Lake Como, Italy

How to book

Complete the registration form and return via:
Tel: +44 (0)20 7004 7436 **Fax:** +44 (0)20 7504 8355 **Email:** legalweekconference@incisivemedia.com
Post: Legal Week Events, Haymarket House, 28-29 Haymarket, London SW1Y 4RX UK
Event website: www.privateclientforumeurope.com

Contact details

Please complete the form below in BLOCK CAPITALS

PCFE10-WEB

Name

Last name

Position

Company

Address

Tel

Email address

Dietary requirements

PA/Secretary name and contact

Interactive focus groups

As part of the conference programme,delegates are invited to choose one of the sessions to attend from each time allocation. Places will be allocated on a first come, first served basis. Therefore, please highlight a first and second choice to attend by marking 1 or 2 in the box.

Day one:
- ☐ A Changes to matrimonial regimes in the EU;
- ☐ B Succession laws and cross-border estate planning;
- ☐ C Real estate structuring - avoiding pitfalls and sharing tips

Day two:
- ☐ A Criminal enforcement and the United States;
- ☐ B Focus on the Middle East as a new money centre, and on the representation of clients from the region;
- ☐ C Civil law foundations and other forms of ownership of property in multi-jurisdictional situations

Airport transfers

Thursday 11 November
Depart
Milan Malpensa (MXP) 11.15

Saturday 13 November
Depart
Villa d'Este 14.30
Arrive
Milan Malpensa (MXP) 15.30

Delegate fees

☐ CONFERENCE DELEGATE RATE	**£2395 + ITALY VAT @ 20%**
☐ ACCOMMODATION	**£695**
☐ SPOUSE PACKAGE	**£695**
☐ Please invoice	

By signing this you are agreeing to the terms and conditions set out below.

Signature Date

Terms and conditions: Any cancellation must be received by 30 September 2010. The registration fee will be credited minus an administration charge of £350. After this time the booking may not be cancelled or any fees refunded. Legal Week Events reserve the right to cancel any conference it deems necessary and will in such an event make a full refund of any registration fee. Legal Week Events will not assume any liability for changes to the programme, date, content, speakers or venue. Payment is required in advance of the event. Legal Week Events reserves the right to refuse admission if payment is not received in advance of the event.